INSURANCE INSTITUTE FOR ASIA AND THE PACIFIC, INC.

ASEAN INSURANCE COUNCIL

ASEAN REINSURANCE PROGRAMME - 2nd INTAKE

INTERMEDIATE LEVEL

WEBINAR ON ASEAN REINSURANCE PRICING

July 11, 2022; MONDAY

1:00-4:00 PM (PHIL. TIME)

VIA ZOOM

CPD: 3HRS

SEMINAR FEE: USD80

ABOUT THE PROGRAMME

The ASEAN Reinsurance Programme (ARP) aims to enhance reinsurance education and talent development in the region. It is an initiative under the ASEAN Insurance Education Committee and the ASEAN Reinsurance Working Committee and managed by the Insurance Institute of the Asia-Pacific (IIAP) in collaboration with the Singapore College of Insurance (SCI), the Malaysian Insurance Institute (MII), the Thailand Insurance Institute (TII) and DAI, Indonesia. The ARP is a first of its kind, multi-pronged holistic talent and professional development initiative that combines technical training programmes with simulation and internships.

ABOUT THE MODULE

This module provides attendees with an overview of the reinsurance pricing process. Using worked examples, an illustration on how different approaches and methodologies are used in real life, will be discussed. Focus will be given to the key pricing considerations for a reinsurance underwriter, highlighting the reinsurance pricing thought process and how different considerations can influence the overall pricing.

This session will also delve into the fundamental approaches to reinsurance pricing (experience rating and exposure rating), how they are used not to mention their advantages and disadvantages.

With respect to proportional business, a discussion on how different pricing techniques might be used to evaluate the overall performance of a treaty and to determine appropriate commission levels, together with an investigation of the specific considerations for pricing liability business and how this differs to property business, will be included.

The objective of this module is to provide the attendees with an insight as to how property and liability reinsurance pricing is calculated and applied in real life

CONTACT US:

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Website:www.insuranceinstituteasiapacific.com
C/O EDUCATION DEPARTMENT:
MS. PAO LAVINA OR MS. AC RODRIGUEZ

RESOURCE SPEAKER

GABRIEL MANOUGHIAN

He is the Founder & Director of inuRE Reinsurance Training & Solutions and Executive Director of Gallagher Re. Gabs has over 25 years of experience with client management, collaborative working, risk analysis, negotiation, product design, business production and learning support. He is also the former Account Executive for Willis Re, representing insurers in the Asian, Australasian and Pacific Island regions. He has extensive experience operating in the international reinsurance market including broking in the London and Lloyd's reinsurance markets.

He is an Associate of the Chartered Insurance Institute (ACII) and Lloyd's of London Broker and have Honours Degree, International Business and French (University of Aston in Birmingham, England, including one year at L'Université de Québec à Montréal, Canada).

ADMISSION TO THE SEMINAR

Admission to the seminar will be limited which will allow a maximum interaction among participants. Reservations will only be granted to those who have submitted their applications and paid the corresponding seminar fee. Participants will be given an access to the ZOOM link before the webinar.

An applicant must fully fill out the IIAP application form, attach an ID-sized picture thereon and submit the same on or before July 7, 2022. Refund shall not be allowed after the start of the training.

TRAINING FEE: USD80

Checks for registration fee should be in the name of the Insurance Institute for Asia and the Pacific, Inc. Fees should be remitted on or July 11, 2022. For fund transfers to IIAP bank details to be given upon confirmation of enrollment.

ADMISSION FORM

(Email to : education@iiap.com.ph)

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(Please attach photo here)

APPLICATION FOR ADMISSION

Sheet is for office record only

Date of Application			
Seminar/Course Title			
Inclusive Date/s			
(Family Name) **(First Name)** **(Middle Name)**			**Citizenship**
Company Name		**Designation**	**Email Address**
Business Address			**Office Tel No.**
Mailing Address			**Contact Nos.** **Residence:** **Mobile No:**
Age	**Sex**	**Date of Birth (mm/dd/yyyy)**	**Civil Status (Please check appropriate box)** ☐ **Single** ☐ **Married** ☐ **Widowed** ☐ **Separated**
Highest Educational Attainment/Name of School/University			
Sponsored By: ☐ **Company** ☐ **Self** ☐ **Others, please specify**			
Signature of Applicant			
Signature of Endorsing Officer over Printed Name			
Designation/Company			

FOR OFFICE USE:

Student No. _____

Date Received _____

Received by: _____

Date of Payment _____

OR No. _____