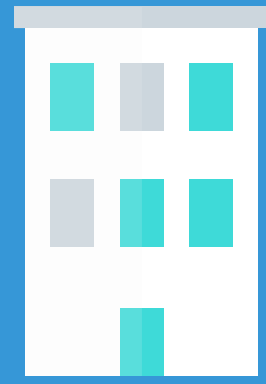




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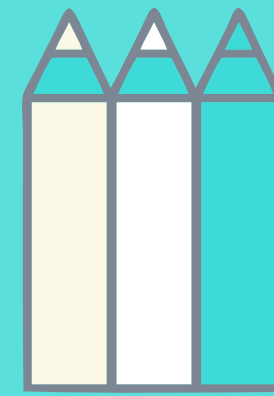
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UNIVERSITIES



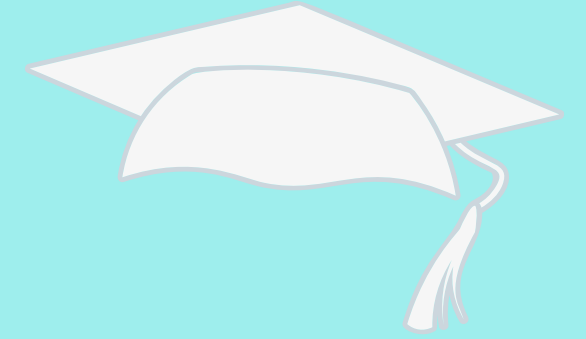
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INSURANCE



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TRAINING



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SCHOLARSHIP
Program

SUITS PROGRAM 2024



INSURANCE INSTITUTE FOR
ASIA AND THE PACIFIC, INC.

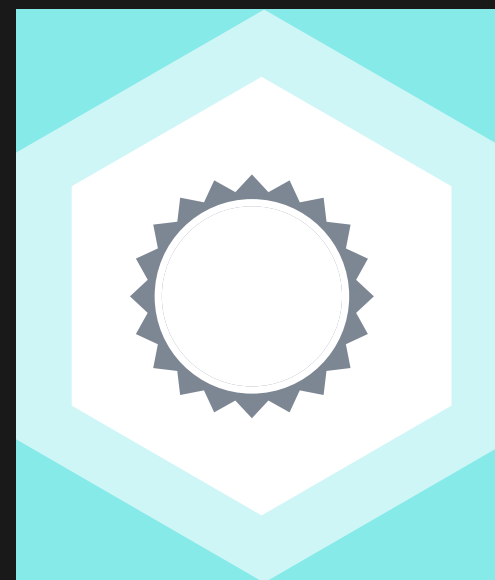
PROJECT RATIONALE



There is a need for a highly qualified pool of candidates for critical positions in the Philippine Insurance Industry.



Current practice - hire from applicants who happen to learn (mostly by chance) of the vacancies via advertisements or referrals.



Top-notch college graduates of the leading universities normally are not tapped. This deprives the insurance companies from recruiting the best that the employment market can provide.

What is the IIAP SUITS Program






The SUITS Program

- ✓ The SUITS Program is a 2-month scholarship program for outstanding and high-potential college graduates or graduating students, designed to provide strong foundation in the insurance business through core courses in Life and Non Life Insurance, basic management, values integration and presentation skills course, essential to jumpstart the candidate's career in the Insurance Industry.
- ✓ The program aims is to provide the industry with a pool of young and qualified talents, ready to assume junior technical positions in marketing, underwriting, claims and other related fields.

Who can enter the SUITS Program

1. Graduating from the top 20% of their class, from any CHED-accredited Colleges &
2. Willing to undertake insurance and management courses, and pass examinations and other requirements.
3. Willing to be employed in the Insurance Industry after successfully completing the program

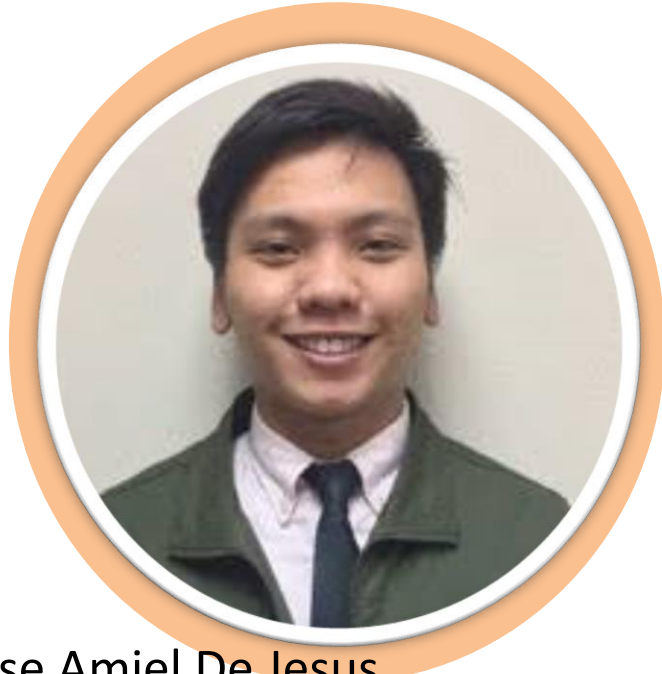




THE SUITS 2024 CURRICULUM

- Basic Non-Life Insurance Course
- Basic Life Insurance Course
- Life & Non-life Structure
- Brokers Operations
- Training the Trainers
- Improving Grammar in Business Writing
- People Management Workshop
- Advanced Course on Motor Ins.
- Intermediate Course on Fire (Property) Insurance
- Casualty Claims
- Enterprise Risk Management
- Powerful Presentation Techniques
- Leadership Workshop
- Values Integration Seminar
- Customer Service Workshop
- Personality Development Workshop

SUITS GALLERY



Jose Amiel De Jesus
Underwriting and Reinsurance Head
Petrogen Insurance



Alexa Celine Marcelo
Risk Management Officer
BDO Insurance Brokers



*Eshaira Morales-Arbado, Cert CII
Manager, Property & Casualty
Lacson & Lacson Insurance Brokers, Inc.*



Marcelyn Morales
Actuarial Analyst
Axa Philippines



*John Jerryl Lucas
Assistant Unit Manager Pru Life of UK
Account Associate - Cocogen*



Rhea Mae Buhatin
Regional Reinsurance Manager
FPG Insurance Co., Inc.



Hanna Co
Underwriter
Oona Insurance



Jerwin Marasigan
Underwriting Head (NL)
1CISP

PARTICIPATING COMPANIES

ALL IIAP MEMBER COMPANIES





TOP 10 - IIAP Member Companies 2022

(in terms of Seminar Fees)

- 1 Standard Insurance Co., Inc.**
- 2 Government Service Insurance System**
- 3 BPI/MS Insurance Corporation**
- 4 BDO Insurance Brokers Inc.**
- 5 Pioneer Insurance & Surety Corp.**
- 6 Liberty Insurance Corporation**
- 7 Wealth Management Center**
- 8 Allied Bankers Insurance Corp.**
- 9 The Mercantile Insurance Co., Inc.**
- 10 Climbs Life & Gen. Insurance Coop.**

PROJECT POLICIES



COMPLETION OF CORE SUBJECTS A MUST

The Scholar cannot be hired unless he completes the course.

The scholarship stops once Trainee fails a subject.

The Scholar has the right to choose should there be more than one company willing to employ him or her



Trainee can leave anytime, subject to bond

IIAP can terminate the scholarship anytime, at its discretion, due to performance issues

Hiring companies will reimburse IIAP for part of the training costs

About IIAP

INSURANCE INSTITUTE FOR
ASIA AND THE PACIFIC, INC.



- Founded on August 7, 1974
- Institute traces its origin from a Presidential Decree No. 530 issued by Philippine President Ferdinand E. Marcos
- Granting Charter to the "Asian Institute of Insurance, Inc." to organize as non-stock, non-profit corporation
- The founding of IIAP was one of the initiatives of the former Insurance Commissioner Gregoria Cruz Arnaldo
- In 1980, Asian Insurance Institute (AII) was changed to Insurance Institute for Asia and the Pacific (IIAP)

For Interested Candidates

EMAIL US

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rochelle_esguerra@iiap.com.ph

CALL US @ 8887-7444 TO 45

Look for Pao or Rochelle

[**WWW.INSURANCEINSTITUTEASIAPACIFIC.COM**](http://WWW.INSURANCEINSTITUTEASIAPACIFIC.COM)

